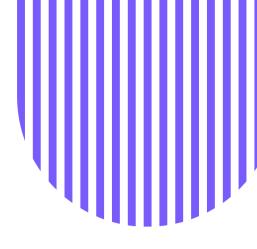
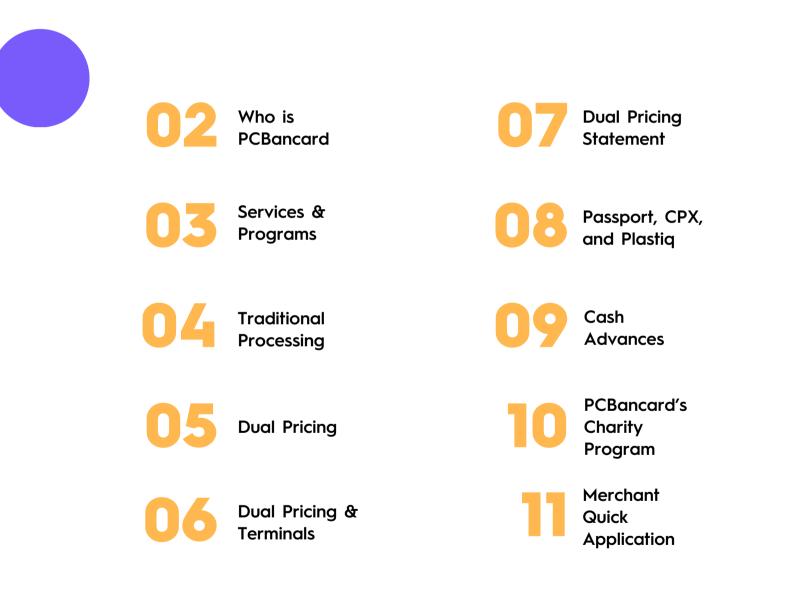


## Merchant Services You Can Count On

PCBancard Product Services Offerings 2024

### Table of **Contents**







# Who is **PCBancard?**

### Our mission:

PCBancard is committed to helping businesses grow and eliminate the pain of processing fees. With our Dual Pricing Program, business owners no longer need to pay outrageous fees to accept credit cards—and can put that money back into their bottom line, instead.

Our community giveback program allows merchants to give back to charity every time a card is swiped.

Whether processing on Traditional or Dual Pricing, PCBancard continues to add valuable products and services, and be a leader in customer support, technology, and banking solutions.

### **Testimonials:**

"I will tell you, it has been such a change having a company that actually cares about us growing our business and helping us streamline a lot of what we are doing instead of just some company trying to make a dime off each transaction we run. I really appreciate it!" —Derek, STAHLS





"They don't teach you in law school how to run a business. When you have expenses that are hitting you hard and you can take it down to almost nothing—I jumped at the chance and I have not regretted it for one moment." —Don Wheaton, Attorney



### PCBancard

## Services & Programs

### Services

### Programs

Traditional Processing

Dual Pricing and Surcharge Program

**B2B** Optimizer

**Desktop Terminals** 

Point of Sale Systems

Mobile Processing

Apple Pay and Tap and Go

Gateways/Virtual Terminals

**Online Ordering** 

ACH

Invoicing

Quickbooks Integration

**CRM for Merchant** 

Cannabis and CDB

Oracle/Micros Payment Integration

Next Day Funding



Passport Fast Funding

PayRite Healthcare Management with Patient Payment Portal

Landlord Station for Property Management

Plastiq Payable Management

Gift and Loyalty Cards

**Cash Advance** 

**Business Loans** 

WIX Website Builder

Merchant Account Updater

**Online Banking** 

Chargeback Management



### Services:

## Traditional Processing



In a nutshell, traditional processing means a merchant is paying fees to accept credit and debit cards. The fees associated with card acceptance range from 3% -5% or more depending on the card type.

Even though new processing programs have now become available to lower or eliminate a merchants processing fees, some business owners find that traditional processing is the best fit. We offer competitive rates with a money back guarantee, and free equipment for our merchants on traditional processing.





### Services: Dual Pricing



Benefit #1	Eliminate your merchant bill entirely by passing along a fee to the customer.
Benefit #2	Put money back into business' bottomline.
Benefit #3	Guaranteed "white glove" customer service.
Benefit #4	Local Representation & 24/7 USA tech support and customer service
Benefit #5	Availability to all products and services we offer
Benefit #6	Free Rate Analysis

In a nutshell, Dual Pricing allows the merchant to accept credit and debit cards with no processing fees.

Customers have a choice at the time of purchase if they wish to pay by credit/debit card or cash.

Pay with cash and get a discount. All discounts are calculated by terminal.

Compliant in all 50 states and all card brands.

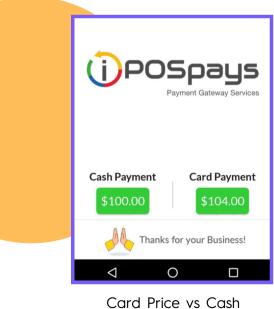




The P Series Terminal by Dejavoo will come preprogrammed with the Dual Pricing Program. Here's a glimpse of what it looks like when a transaction for \$100 is run.

\$ 100.00			
Enter Amount			
1	2	3	
4	5	6	
7	8	9	
	0	ок	

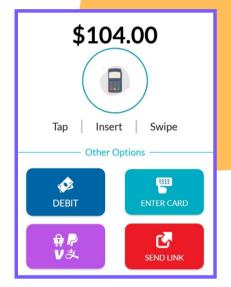
Keyed in amount



ard Price vs Cc Price

## Dual Pricing

how it looks on a terminal with a \$100 transaction



#### Amount with fee added

SALE		
TRANS #: 4	BATCH #: 018	
VISA	CONTACTLESS	
********	**7591 **/**	
Base Amt:	\$104.00	
Local Tax:	\$0.00	
State Tax:	\$0.00	
RESP:	APPROVED 00	
CODE :	TAS310	
REF #:	329719502401	
TRANSID:	00000000271520	
APP NAME:	US DEBIT	
AID:	A000000980840	
Cardholder acknowledges receipt of goods and obligations set fo rth by the cardholder's agreeme nt with issuer.		

Customer Receipt



A merchant will only pay \$64.95 on the Dual Pricing Program. Here's what a typical statement looks like:

## Dual Pricing Statement

#### Statement

Details	
Statement Numbe	۲ <sup>.</sup>
Issue date	Pending
Payment terms	Auto-Draft
Billing ID	f51e9424-057c-56b4-8b34-1e39408a
Billing Account	8739737774614244
Number	3
Product ID	
	Statement Numbe Issue date Payment terms Billing ID Billing Account Number

#### Summary for Nov 01, 2023 - Nov 30, 2023

Total Sales	Transaction Count
\$0.00	0

Туре		Amount(\$)
Card Network Fees		0.00
Other Processing Fees		64.95
	Subtotal in USD:	\$64.95
	Tax (0%):	\$0.00
	Amount Due:	\$64.95



### **Programs**:

## Passport, CPX and Plastiq

A banking relationship with benefits. Monetize and streamline your payments, get instant funding, and even apply for a "float" when you need it.:



### Passport:

- Online Bank Account, FDIC Insured
- Issued a routing number, account number, virtual debit card, and physical debit card.
- Get your funds within 5-10 minutes of credit or debit card transactions
- Set up Employee PassPort accounts to pay payroll and eliminate ACH fees or writing checks.
- Pay vendors directly from your PassPort account via card, ACH, and wire transfer.
- Move money into any other bank account seamlessly, if desired.

### **Plastiq**:

- Monetize the float of your credit cards.
- Pay any vendor, any way
- Take advantage of vendor discounts

### CPX:

- Monetize paying your vendors.
- Earn revenue off any vendors that accept credit card payments.
- CPX will run your vendor list through a VS/MC database and let you know which vendors accept card payments.



### **Business**

## Cash Advance

Get \$15,000 to \$100,000 in your bank account within 4-5 days, and use it to grow your business

### How does it work?

- · Determine how much the merchant financially needs
- Receive a quote from PCBancard's Cash Advance Partner
- Merchant chooses which offer is best for them and they will be funded into their bank account within 4-5 business days
- A percentage of each daily batch (based on agreed offer) will be "split funded" (redirected) to the cash advance company and the difference will be deposited into merchant's bank account, until the due amount is paid back.

Criteria:

- 3 months processing statements
- 3 months bank statements
- MCA
- Drivers License
- Minimum of 1 year in business.
- Minimum FICO score of 500



### PCBancard's Gives Back Charity Program

Merchants have the opportunity to help a local charity of their choosing or help the PCBancard Preferred Charity: The Darren Waller Foundation (<u>darrenwallerfdn.com</u>).

A portion of their processing volume when on the Dual Pricing Program will go to one of these charities. This will not come out of the Account Executive's pocket nor will the business owner pay anything for this. When merchants choose a local charity, signage will be offered letting their customers know that a portion of the difference between the cash and card price will go to charity.

### How does it work?

Simply have your merchant sign our charity form when completing the merchant application.

If they are choosing their own charity and processing over \$100K a check will be sent to their charity of choice every 30 days.





MERCHANT APPLICATION QUICK SETUP

FILL THIS FORM OUT AND SUBMIT YOUR DOCUMENTS ONLINE BY SCANNING THIS QR CODE:



	-		■ <b>₩</b>
	BUSINESS INFORM	ATION	
Business			
Name	DBA or Trade name on your signage	Corporato I	egal Business Name
		Corporate L	egar Dusiness Name
Business			Years in Business
Location Address			
Autress			
	Street Name / City / State / Zip		
Business			
Туре	Retail/Restaurant/Service/Gov't/Lodging/Supermarket/Petro leum/Healthcare/Education/Othe	Individual/Sole-P Profit/LLC/LLP/P	rop/S-Corp/C-Corp/Non- artnership/Gov't/Other
Business	+		
Phone/Email	Business Phone	Business Er	mail
Business			Average Ticket &
Website			Volume
Website	Leave blank if none		
Federal			Estimated Average
Tax ID	If Sole Prop you may use your SS #		Credit/Debit Card Ticket
Business			
Mailing			Estimated Annual
Address			VS/MC/AMEX/DISC Volume
	If different from location address - otherwise	e leave blank	
	OWNER INFORMA	TION	
Owner/Officer/			
Partner Name			
Owner/Officer/			
Phone/Email	+ Personal Phone	Personal Err	nail
Data of Divita		0	
Date of Birth		Owner/Offi	cer/Partner Home Address
	Month/Date/Year		
Soc Sec #			
		Street Name	e / City / State / Zip
Owner Signature			

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