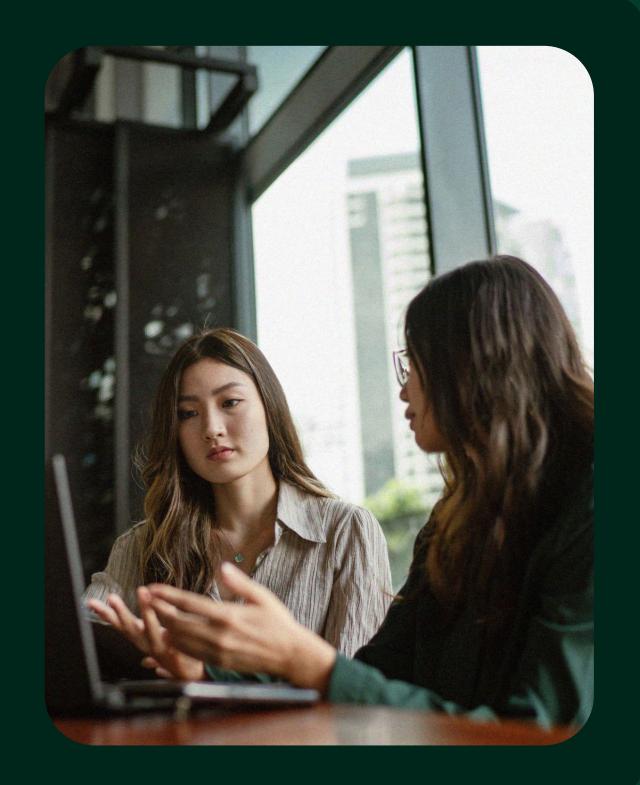


## Priority Payroll & Benefits *Launch*



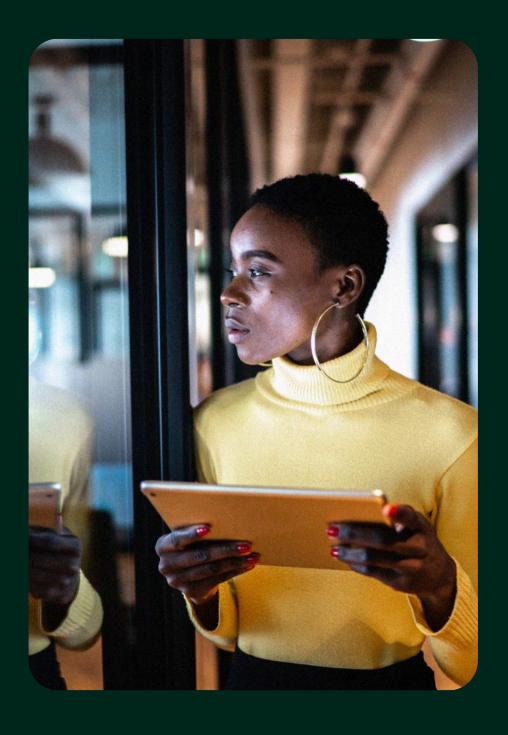
## Agenda

- 1. Rollfi + Priority
- 2. Product Overview + Benefits
- 3. Product Demo
- 4. Incentive Program
- 5. Resources to help you



## Rollfi + Priority

- Priority acquired Rollfi's payroll & benefits infrastructure in December 2024
- Strengthens the Unified Commerce Engine with a seamless payroll and benefits experience integrated to the larger Priority ecosystem
  - Easy onboarding through MX™ Connect
  - Future Integrations with MX POS + Passport
- → Press release





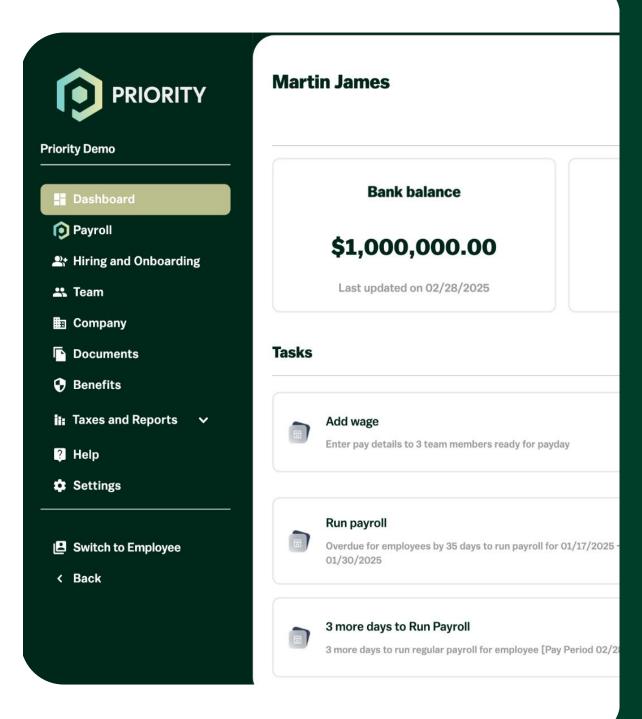
### Overview

Nationwide W2 and 1099 Payroll + Benefits Automated Federal, State, and Local Tax Payments and Filings Health & Life Insurance via National & Regional Carriers

Simple Online Onboarding > Off-Cycle Payroll

**Document storage** 

- → Direct Deposits → eSignature
- Printable Checks
- Supplemental Payroll





# Payroll is frustrating, time-consuming, and expensive

**260+ hours** 

Spent by businesses on payroll tasks annually\*

45%

Businesses that run payroll with spreadsheets\*\*

80+ hours

Spent on payroll compliance annually\*\*\*

Save your merchants time and money that they can use to reinvest in their businesses.





#### **Benefits for Merchants**

#### → Worry-free compliance

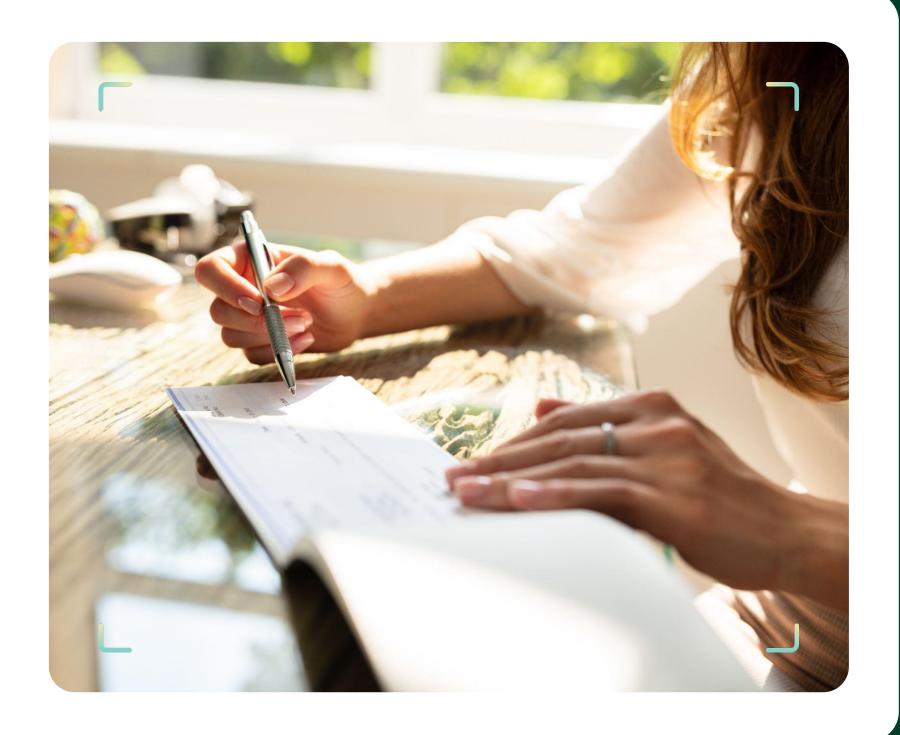
We handle all employee and employer payroll obligations

#### **→** Effectively integrated

Smooth data flow, eliminate manual entry, less errors

#### → Focus on your business

- Automate complex tasks and ensure on-time payments
- → Easy onboarding throughMX<sup>™</sup> Connect



#### **Benefits for Partners**

- Attrition fighter
  - ♦ Payroll is a sticky product
- Develop deeper relationships
  - ♦ Capture a key financial workflow
- → New revenue channel
  - Competitive pricing with healthy margins
- → Easy onboarding throughMX<sup>™</sup> Connect



#### **Priority Advantages**

#### → Simple, easy to understand pricing

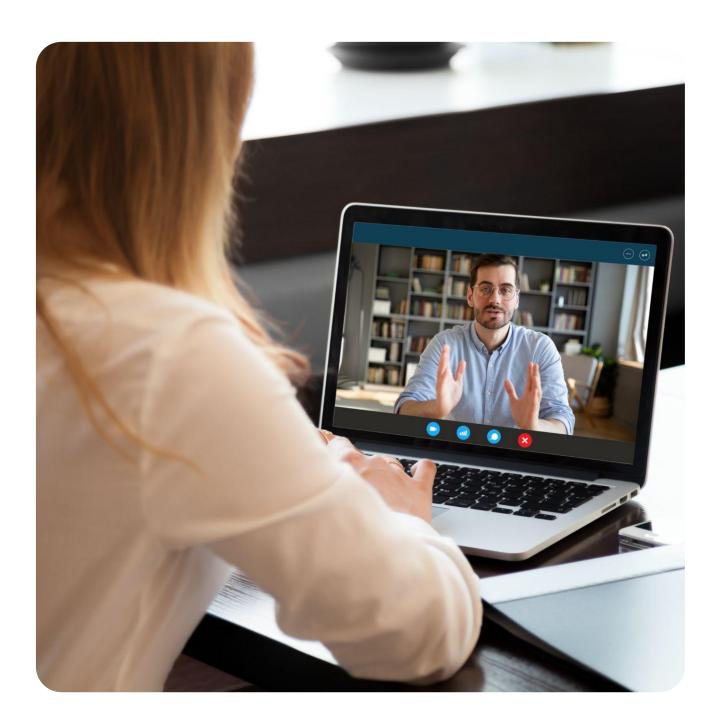
- Competitors pricing can be complex lots of hidden charges
- See MX Connect Document Library -> "Addendum to Schedule A for MX Merchant"

#### → Integrated with other Priority products

♦ Faster, more secure money movement and data

#### → Digital experience

- ♦ Onboard within minutes
- ♦ Reduce manual data collection for admins



#### **Testimonials**

"Priority Payroll & Benefits was incredibly easy to get set up and now my payroll is basically automated. If I ever have any questions, their team is very communicative and knowledgeable, which gives me the confidence I need to make sure my people get paid correctly and on time."

**Michael Liu, Govt Portal** 



"The Priority Payroll & Benefits did a great job of helping us get payroll set up quickly. Our employees can easily onboard themselves, which takes a lot of work off of my plate. The testament of a good payroll system is when employees don't complain and get their paychecks on time. Priority has delivered that."

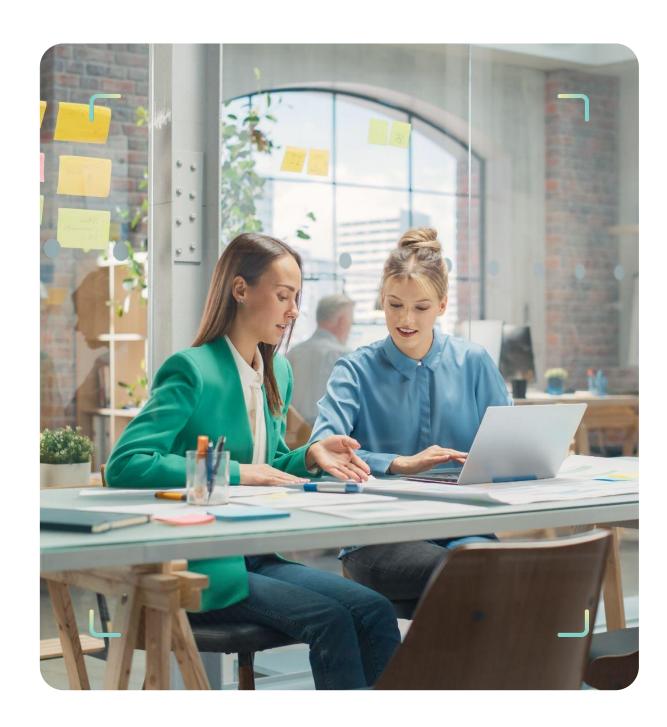


#### **How Priority helps you**

If you haven't sold payroll before, Priority is here to help!

- → Videos
- → Competition matrix
- → Guides
- → FAQs
- → Direct access to Priority Payroll Sales and Ops team
- **→** MX<sup>TM</sup> Connect Activation Guide

Key Takeaway - You will have the resources to handle questions from merchants quickly and confidently.

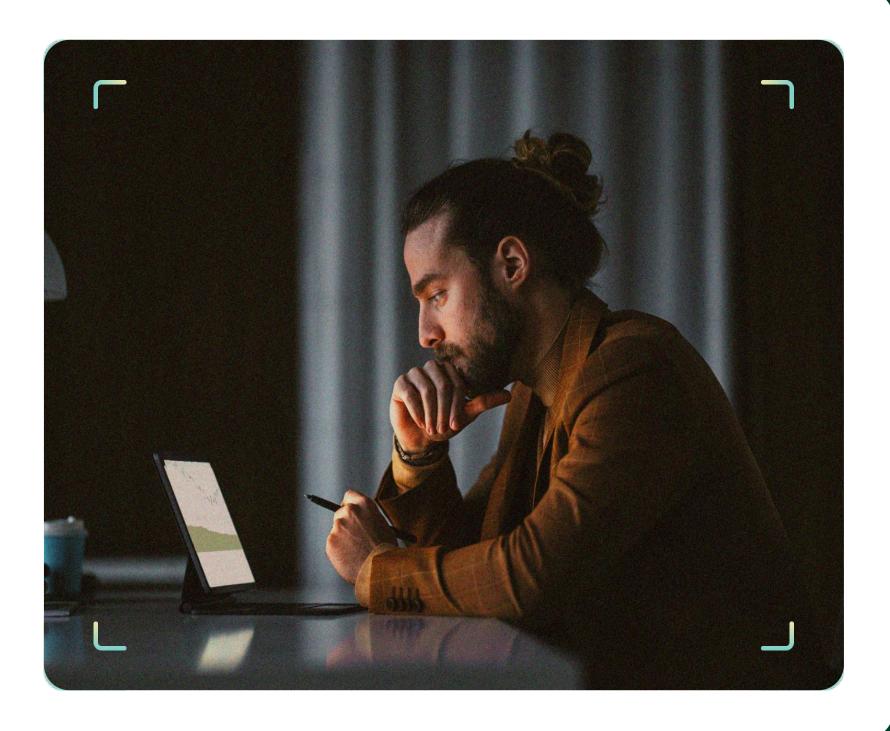


#### **Onboarding Merchants**

MX<sup>™</sup> Connect makes setting up payroll for your merchants simple and easy

- → Select "Add Priority Payroll & Benefits"
- → Fill in some basic merchant information and set the pricing
- Invite the merchant to finish up onboarding

See detailed activation guide <u>here</u>.



## Ready to get involved in *Priority Payroll & Benefits?*

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